From: Daniel Cohen
To: Amanda Malcom
Cc: Sara Peet; Billing Team; Jesse Mund
Subject: FW: OUTSTANDING INVOICE CINV-007292
Date: Wednesday, April 20, 2022 2:24:02 PM

Amanda –

See below email chain to get you up to speed with our conversations regarding our invoice. Jesse summarized our discussion correctly, which is what I tried to convey when we spoke today.

I look forward to speaking again once you've had time to gather more information.

Thank you,

Dan

Dan Cohen, Division Commander
Santa Maria Police Department
(805) 928-3781 X-1234

From: Jesse Mund <jesse.mund@flocksafety.com>
Sent: Wednesday, April 20, 2022 1:12 PM
To: Daniel Cohen <dcohen@cityofsantamaria.org>
Cc: Billing Team <billing@flocksafety.com>; Sara Peet <speet@cityofsantamaria.org>
Subject: Re: OUTSTANDING INVOICE CINV-007292

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Good Afternoon Commander Cohen,

So the summary is this

1. We need to meet the city's procurement guidelines, which means they need to have work done prior to issuing payment.

Correct me if I'm wrong Commander Cohen, but this is what I remember of the conversation and that Flock would need to reissue invoices to reflect these changes.

1. 50% payable (of the total amount of 1,275,248) once installation has started. (97 cameras are approved and permitted, installation to begin Mid-May)
2. 25% payable once half of the cameras are installed (should be by end of May)
3. 25% payable upon completion (TBD)

Best Regards,

Jesse Mund

Major Account Manager, West

713-899-6379 | Jesse.mund@flocksafety

Do you mind giving us a review? Click here!

On Wed, Apr 20, 2022 at 12:59 PM Daniel Cohen <dcohen@cityofsantamaria.org> wrote:

> Allison –
>
> I spoke to my sales representative about this invoice, we were still waiting to hear back. I would be happy to discuss with you if you can give me a call. My number is below.
>
> Thank you,
>
> Dan
>
> *Dan Cohen, Division Commander*
> *Santa Maria Police Department*
> *(805) 928-3781 X-1234*
>
> ---
>
> **From:** Billing Team <
> **Sent:** Tuesday, April 19, 2022 8:42 AM
> **To:** Daniel Cohen <dcohen@cityofsantamaria.org>
> **Subject:** OUTSTANDING INVOICE CINV-007292
>
> *** EXTERNAL EMAIL: Please use caution when opening links or attachments.***
> Good afternoon,
>
> My name is Alison, the Accounts receivable Specialist for Flock Safety. I am reaching out today because we are showing invoice CINV-007292 as past due, and wanted to see if there is anything that I can assist with. Please feel free to reach out to me, or your Sales Representative with any

questions or concerns.
Disregard if payment has been sent, some forms of payments take longer to process than others.

Please see the attached invoice.

Thank you for your business and support

Alison Labowicz

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Billing Team

billing@flocksafety.com

As seen on NBC, FOX, CBS, CNET and more

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